Consolidated Financial Statements For The Year Ended December 31, 2012 And Independent Auditors' Report



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#### INDEPENDENT AUDITORS' REPORT

To the Shareholders of Cable Bahamas Ltd.:

We have audited the consolidated financial statements of Cable Bahamas Ltd. (the "Company") which comprise the consolidated statement of financial position as of December 31, 2012 and the related consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Cable Bahamas Ltd. as of December 31, 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Deloitte & Touche

May 30, 2013

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2012

(Expressed in Bahamian dollars)

	2012	2011
ASSETS		
CURRENT ASSETS:		
Cash	\$ 8,675,778	\$ 6,844,224
Accounts receivable, net (Notes 4 and 16)	11,800,343	9,041,013
Prepaid expenses and deposits	1,205,538	886,384
Inventory	3,768,887	5,197,252
Total current assets	25,450,546	21,968,873
NON-CURRENT ASSETS:		
Investments (Note 5)	2,325,652	-
Property, plant and equipment (Notes 7, 15 and 16)	172,415,679	171,689,326
Intangible assets (Notes 8 and 15)	21,706,244	19,954,433
Total non-current assets	196,447,575	191,643,759
TOTAL	\$ 221,898,121	\$ 213,612,632

(Continued)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2012

(Expressed in Bahamian dollars)

	2012	2011
LIABILITIES AND EQUITY		
CURRENT LIABILITIES: Accounts payable and accrued liabilities (Note 16) Deferred income Current portion of long-term debt (Note 9)	\$ 21,477,034 1,680,868 7,000,000	\$ 16,587,313 1,755,455 5,914,991
Total current liabilities	30,157,902	24,257,759
NON-CURRENT LIABILITIES:		
Subscriber deposits	6,385,949	5,969,828
Long-term debt (Note 9)	31,188,000	45,750,000
Preferred shares (Note 10)	60,000,000	60,000,000
Total non-current liabilities	97,573,949	111,719,828
Total liabilities	127,731,851	135,977,587
EQUITY:		
Ordinary share capital (Note 11)	13,593,419	13,593,419
Retained earnings	80,572,851	64,041,626
Total equity	94,166,270	77,635,045
TOTAL	\$ 221,898,121	\$ 213,612,632
		(Concluded)

See notes to consolidated financial statements.

These consolidated financial statements were approved by the Board of Directors and authorized for issue on May 30, 2013, and are signed on its behalf by:

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Director

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#### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME YEAR ENDED DECEMBER 31, 2012

(Expressed in Bahamian dollars)

	2012	2011
REVENUE (Note 16)	\$ 112,020,469	\$ 99,850,666
OPERATING EXPENSES (Notes 14, 15 and 16)	(64,824,321)	(55,651,011)
	47,196,148	44,199,655
Depreciation and amortization (Notes 7 and 8)	(19,396,349)	(16,825,903)
OPERATING INCOME	27,799,799	27,373,752
Interest expense (Note 9)	(1,638,995)	(1,755,612)
Dividends paid on preferred shares (Note 10)	(4,600,000)	(4,775,000)
NET INCOME AND COMPREHENSIVE INCOME	\$ 21,560,804	\$ 20,843,140
BASIC AND DILUTED EARNINGS PER SHARE	\$ 1.59	\$ 1.25

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY YEAR ENDED DECEMBER 31, 2012

(Expressed in Bahamian dollars)

	Ordinary Share <u>Capital</u>	Treasury <u>Shares</u>	Retained <u>Earnings</u>	<u>Total</u>
Balance at December 31, 2010	\$ 19,631,824	\$ (85,919,645)	\$ 127,429,370	\$ 61,141,549
Net income and comprehensive income	-	-	20,843,140	20,843,140
Dividends on ordinary shares				
(\$0.32 per share)	-	-	(4,349,644)	(4,349,644)
Shares cancelled (Note 10)	 (6,038,405)	 85,919,645	 (79,881,240)	 _
Balance at December 31, 2011	13,593,419	-	64,041,626	77,635,045
Net income and comprehensive income	-	-	21,560,804	21,560,804
Dividends on ordinary shares				
(\$0.37 per share)	 -	 	 (5,029,579)	 (5,029,579)
Balance at December 31, 2012	\$ 13,593,419	\$ 	\$ 80,572,851	\$ 94,166,270

## CONSOLIDATED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2012

(Expressed in Bahamian dollars)

	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 21,560,804	\$ 20,843,140
Adjustments for:		
Depreciation and amortization (Notes 7 and 8)	19,396,349	16,825,903
Interest expense (Note 9)	1,638,995	1,755,612
Dividends on preferred shares (Note 10)	 4,600,000	 4,775,000
Operating cash flows before working capital changes	47,196,148	44,199,655
Increase in accounts receivable, net	(2,759,330)	(737,197)
(Increase) decrease in prepaid expenses and deposits	(319,154)	744,808
Decrease (increase) in inventory	1,428,365	(2,235,286)
Increase (decrease) in accounts payable and accrued liabilities	5,977,193	(3,394,410)
(Decrease) increase in deferred income	(74,587)	339,121
Increase in subscriber deposits	 416,121	 215,534
Net cash from operating activities	 51,864,756	 39,132,225
CASH FLOWS FROM INVESTING ACTIVITIES:		
Additions to property, plant and equipment (Notes 7, 15 and 16)	(18,433,866)	(22,252,476)
Additions to deferred expenses (Note 8)	(3,440,647)	(2,896,825)
Additions to investment (Note 5)	(2,325,652)	-
Acquisition of subsidiary (net of cash acquired) (Note 6)	 _	 (7,050,490)
Net cash used in investing activities	 (24,200,165)	 (32,199,791)
		(Continued)

## CONSOLIDATED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2012

(Expressed in Bahamian dollars)

	2012	2011
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from long-term debt (Note 9)	\$ -	\$ 8,000,000
Repayment of long-term debt (Note 9)	(13,476,991)	(5,435,528)
Redemption of preferred shares (Note 10)	-	(5,000,000)
Interest on long-term debt (Note 9)	(1,638,995)	(1,755,612)
Dividends paid on preferred shares (Note 10)	(4,600,000)	(4,241,667)
Dividends paid on ordinary shares	(6,117,051)	(3,262,421)
Net cash used in financing activities	(25,833,037)	(11,695,228)
NET INCREASE (DECREASE) IN CASH	1,831,554	(4,762,794)
CASH, BEGINNING OF YEAR	6,844,224	11,607,018
CASH, END OF YEAR	\$ 8,675,778	\$ 6,844,224
		(Concluded)

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2012

(Expressed in Bahamian dollars)

#### 1. GENERAL

Cable Bahamas Ltd. (the "Company"), a public company, was incorporated on September 19, 1994, under the laws of The Commonwealth of The Bahamas.

The Company and its subsidiaries provide cable television and related services, national and international data services, Internet access services, telephony services, web hosting and business continuity services. The subsidiaries include Cable Freeport Ltd. ("Cable Freeport"), Caribbean Crossings Ltd. ("Caribbean"), Maxil Communications Ltd. ("Maxil"), Systems Resource Group Limited ("SRG") which are all incorporated under the laws of The Commonwealth of The Bahamas.

# 2. NEW AND REVISED INTERNATIONAL ACCOUNTING STANDARDS AND INTERPRETATIONS

In the current year, there were several new and amended Standards and Interpretations issued by the International Accounting Standards Board (the "IASB") and the International Financial Reporting Interpretations Committee (the "IFRIC") of the IASB effective for annual reporting periods beginning on or after January 1, 2012. The adoption of these Standards and Interpretations has not led to any changes in the Company's accounting policies.

## a. Standards and Interpretations effective but not affecting the reported results or financial position

IFRS 1 (Amended) Severe Hyperinflation and Removal of Fixed Dates IFRS 7 (Amended) Financial Instruments: Disclosures - Transfers of Financial Assets IAS 12 (Amended) Deferred Tax-Recovery of Underlying Assets

The above standards have not led to changes in the financial position of the Company during the current year.

#### b. Standards and Interpretations in issue but not yet effective

IFRS 9 (Amended) Financial Instruments
IFRS 10 Consolidated Financial Statements
IFRS 11 Joint Arrangements
IFRS 12 Disclosure of Interests in Other Entities
IFRS 13 Fair Value Measurements
IAS 1 (Amended) Presentation of Items of Other Comprehensive Income
IAS 16 (Amended) Property, Plant and Equipment
IAS 19 (Revised 2011) Employee Benefits
IAS 27 (Revised 2011) Separate Financial Statements
IAS 28 (Revised 2011) Investments in Associates and Joint Ventures
IAS 32 (Amended) Offsetting of Assets and Liabilities

IAS 34 (Amended) Interim Financial Reporting IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine

Management has not assessed whether the relevant adoption of these standards and interpretations in future periods will have a material impact on the financial statements of the Company.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

*Statement of compliance* - These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards, applied consistently for all periods presented.

The preparation of consolidated financial statements, in conformity with International Financial Reporting Standards, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

**Basis of consolidation** - These consolidated financial statements for the year ended December 31, 2012 include the accounts of the Company and its wholly-owned subsidiaries, Cable Freeport, Caribbean, Maxil and SRG. All inter-company balances and transactions have been eliminated on consolidation.

*Basis of preparation* - These consolidated financial statements have been prepared on the historical cost basis. The principal accounting policies are set out below:

- *a. Cash* Cash comprises cash on hand, demand deposits and other short-term, highly liquid investments that are readily convertible to a known amount of cash and are subject to insignificant risk of changes in value.
- **b.** Accounts receivable Accounts receivable are carried net of allowance for doubtful accounts. All subscriber receivables outstanding for 90 days or more are fully provided for. In addition, the credit quality of all subscriber receivables is monitored on a regular basis to determine whether any exceptions should apply to the policy and if any changes warrant an increase or decrease in the allowance for doubtful accounts.
- *c. Inventory* Inventory items are recorded at lower of cost or net realizable value, with cost being determined using average cost. All inventory items are transferred to fixed assets or operating expenses accordingly, as they are placed into operation.

*d. Property, plant and equipment* - Property, plant and equipment are carried at cost less accumulated depreciation and are depreciated on a straight-line basis over their estimated useful lives as follows:

Commercial buildings	40 years
Vehicles	3 years
Equipment	3 - 20 years
Cable systems	20 years
Fiber optic network	25 years
Web hosting systems	8 years

Improvements that extend asset lives, and costs associated with the construction of cable and data transmission and distribution facilities, including direct labour and materials, are capitalized. Other repairs and maintenance costs are expensed as incurred.

- *e. Intangible assets* Intangible assets are carried at cost less accumulated amortization and net of any adjustment for impairment, and consist of the following:
  - Acquired franchise license Acquired franchise license is being amortized on a straight-line basis over a period of 40 years. A period of 40 years has been selected because the Company has acquired an exclusive cable operating license through to the year 2054.
  - Acquired Internet contracts Acquired Internet contracts are amortized on a straightline basis over a period of 10 years through to the year 2014.
  - *Communications license* All of the cost associated with the new license are being amortized on a straight-line basis over the term of the license which expires in the year 2024.
  - Acquired licenses Acquired communications and spectrum licenses are being amortized on a straight line basis over the term of the licenses which expire in the year 2024.

The estimated useful lives and amortization methods are reviewed at each annual reporting period, with the effect of any changes in the estimate being accounted for on a prospective basis.

- *f. Impairment of assets* At each statement of financial position date, management reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Recoverable amount is the higher of fair value less costs to sell and value in use. Any impairment loss is recognized as an expense immediately.
- *g. Deferred income* Payments received in advance from subscribers are treated as deferred income and are recognized as income when earned.
- *h. Subscriber deposits* In the normal course of its operations, the Company requires its customers to make deposits relating to services contracted. These deposits are repayable to the customer on termination of contracted services, net of any outstanding amounts due.

- *i. Foreign currency translation* Assets and liabilities in other currencies have been translated into Bahamian dollars at the appropriate rates of exchange prevailing as of year end. Income and expense items have been translated at the actual rates on the date of the transaction and translation changes are recorded in the consolidated statement of comprehensive income.
- *j. Borrowing costs* Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets which are assets that necessarily take a substantial period of time to get ready for their intended use are added to the cost of those assets until such time as those assets are ready for their intended use. The costs are added proportionately to the qualifying assets over the period in which the assets are being acquired, constructed or produced.

#### k. Financial Instruments:

- *Financial assets* Financial assets are designated as either, a) financial assets at fair value through profit or loss, b) held-to-maturity, c) loans and receivables and or d) available for sale. All financial assets are carried at fair value or at cost if they have no quoted market price in an active market or the fair value cannot be reliably measured.
- *l. Basic and diluted earnings per share* Net comprehensive income per ordinary share is calculated by dividing net comprehensive income for the year by the weighted average number of ordinary shares outstanding during the year. There are no dilutive items and thus there is no difference between the basic and diluted earnings per share.
- *m. Retirement benefit costs* Employer's contributions made to the defined contribution retirement benefit plan are charged as an expense as they fall due.
- *n. Related parties* Related parties include shareholders with shareholdings of 10% or greater of outstanding common shares, senior executive officers, directors, and companies that are controlled by these parties.
- **o. Revenue recognition** Revenue from the sale of services is recognized when the installation of the services is completed or when revenue is earned. Depending on the installation completion date, revenue is recognized on a pro rata basis in the period in which the installation occurs.
- **p.** Critical accounting judgments and key sources of estimation uncertainty In the application of the Company's accounting policies, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources.

The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

*q. Operating leases* - The Company rents poles and other support structures under operating leases. Operating lease payments are recognised as an expense on a straight-line basis over the lease term. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

#### 4. ACCOUNTS RECEIVABLE, NET

Accounts receivable, net comprise of the following:

	2012	2011
Subscribers	\$ 11,947,555 \$	8,925,762
Other	 1,220,385	913,341
	13,167,940	9,839,103
Allowance for doubtful accounts	 (1,367,597)	(798,090)
	\$ 11,800,343 \$	9,041,013

Ageing of past due but not impaired:

	2012	2011
30 - 60 days	\$ 4,805,267	\$ 4,062,581
60 - 90 days	 1,741,303	1,417,412
	\$ 6,546,570	\$ 5,479,993

The movement of allowance for doubtful accounts is as follows:

	2012	2011
Balance at beginning of year	\$ 798,090	\$ 649,090
Amounts written off during the year	(625,987)	(342,211)
Amounts recovered during the year	480,700	37,724
Allowance recognized in the consolidated		
statement of comprehensive income	 714,794	 453,487
Balance at the end of the year	\$ 1,367,597	\$ 798,090
Ageing of impaired trade receivables is as follows:		
90 - 120 days	\$ 994,976	\$ 357,976
Greater than 120 days	 728,219	 495,409
	\$ 1,723,195	\$ 853,385

#### 5. INVESTMENTS

In October and December of 2012 the Company signed agreements to purchase four Florida based communications companies which currently provide cable television, broadband, telephony and data services. At March 30, 2013 all US required regulatory approvals including approvals from the Federal Communications Commission were received. Application for required Bahamas regulatory approvals were submitted in 2012 but were still pending as at the date of approval of these financial statements.

Included in Investments is \$2,325,652 of non-refundable deposits paid in 2012 which will be applied to the purchase price of the acquisitions on closing, which will occur on receiving Bahamas government approval. Additional non-refundable deposits totaling \$3,697,433 were paid in 2013.

All other costs and expenditures related to the acquisitions incurred in 2012, totaling \$1,467,802, are included in operating expenses in the consolidated statement of comprehensive income. Additional costs incurred in 2013 total \$453,086 and will be expensed in 2013. This treatment is consistent with the requirements under IFRS 3 – Business Combinations.

#### 6. SUBSIDIARY ACQUIRED

In May 2011 the Company completed the acquisition of all the issued and outstanding shares in the capital of SRG, a licensed telecommunications operator. The total consideration for the acquisition was \$15 million inclusive of the option and associated costs of \$4.6 million. The total cash paid in 2011 was \$10.4 million, which net of cash acquired at closing was \$7.1 million. The fair market value of the net assets at the time of purchase approximated \$2.1 million and intangible assets were \$12.9 million.

The primary reason for the purchase of SRG was to increase the Company's presence and take advantage of opportunities in a fully liberalized communications market.

Net tangible assets and liabilities acquired included:

	2012	2011
Cash	<u>\$</u>	\$ 3,382,186
Accounts receivable	<u>\$</u> -	\$ 1,552,425
Inventories	\$	\$ 32,375
Propert, plant and equipment	\$	\$ 2,930,298
Accounts payable	\$	\$ 2,851,025
Unearned revenue	\$	\$ 125,846
Current portion of notes receivable	\$	\$ 109,562
Current portion of finance lease	<u>\$</u>	\$ 2,758,758

An audited result for the 16 month period from January 1, 2011 to April 30, 2012 was:

Revenue	\$ -	\$ 12,857,599
Net profit	\$ -	\$ 1,022,587

#### 7. PROPERTY, PLANT AND EQUIPMENT

The movement of property, plant and equipment during the year is as follows:

COST:	Land	Commercial <u>Buildings</u>	Vehicles	Equipment	Cable <u>Systems</u>	Fiber Optic <u>Network</u>	Web Hosting <u>Systems</u>	<u>Total</u>
Balance at December 31, 2010 Additions Transfer of assets Disposals	\$ 1,928,748 	\$ 30,970,520 238,533 86,799	\$ 1,935,218 1,497,750 13,895 (632,393)	\$ 33,064,560 8,631,004 8,203,692 (1,346,625)	\$ 157,663,290 11,885,189 - -	\$ 26,613,595 - - -	\$ 591,921  (21,266)	\$ 252,767,852 22,252,476 8,304,386 (2,000,284)
Balance at December 31, 2011 Additions Transfer of assets Disposals	1,928,748	31,295,852 272,637 (367,152)	2,814,470 602,481 (492,965)	48,552,631 8,503,541 893,988 (6,513,310)	169,548,479 9,372,590 (897,366)	26,613,595 10,355 3,378	570,655 39,414 (100,637)	281,324,430 18,801,018 (367,152) (7,106,912)
Balance at December 31, 2012 ACCUMULATED DEPRECIATION:	<u>\$ 1,928,748</u>	<u>\$ 31,201,337</u>	<u>\$ 2,923,986</u>	<u>\$ 51,436,850</u>	<u>\$ 178,023,703</u>	<u>\$ 26,627,328</u>	<u>\$ 509,432</u>	<u>\$ 292,651,384</u>
Balance at December 31, 2010 Depreciation Transfer of assets Disposals	\$ - - -	\$ 4,151,859 779,884 81,966	\$ 1,098,560 806,170 13,895 (632,393)	\$ 11,688,838 4,511,141 5,278,227 (1,346,625)	\$ 62,091,960 8,888,702 - -	\$ 10,610,825 1,068,000 - -	\$ 556,891 8,470 (21,266)	\$ 90,198,933 16,062,367 5,374,088 (2,000,284)
Balance at December 31, 2011 Depreciation Transfer of assets Disposals	- - 	5,013,709 775,699 -	1,286,232 966,436 (492,965)	20,131,581 6,193,728 893,988 (6,513,310)	70,980,662 8,701,050 (897,366)	11,678,825 1,060,000 3,378	544,095 10,600 - (100,637)	109,635,104 17,707,513 - (7,106,912)
Balance at December 31, 2012 CARRYING VALUE:	<u>\$</u>	\$ 5,789,408	\$ 1,759,703	<u>\$ 20,705,987</u>	\$ 78,784,346	<u>\$ 12,742,203</u>	\$ 454,058	<u>\$ 120,235,705</u>
As at December 31, 2012 As at December 31, 2011	<u>\$ 1,928,748</u> \$ 1,928,748	<u>\$ 25,411,929</u> \$ 26,282,143	\$ 1,164,283 \$ 1,528,238	\$ 30,730,863 \$ 28,421,050	\$ 99,239,357 \$ 98,567,817	<u>\$ 13,885,125</u> \$ 14,934,770	\$ <u>55,374</u> \$ 26,560	\$ 172,415,679 \$ 171,689,326

As at December 31, 2012, management has analyzed the Company's property, plant and equipment and concluded that there is no known impairment of these assets that exists. Among the factors considered in making this assessment are the nature of the asset and its use, the going concern assumption, and the absence of any obsolescence indications.

#### 8. INTANGIBLE ASSETS

Intangible assets consist of the following:

	Acquired Franchise <u>License</u>	Communications License	Acquired Internet <u>Contracts</u>	Acquired <u>Licenses</u>	Total
COST					
Balance at December 31, 2010 Additions	\$ 5,221,248	\$ 1,218,953 2,896,825	\$ 1,200,000	\$ - 12,947,315	\$ 7,640,201 15,844,140
Balance at December 31, 2011 Additions	5,221,248	4,115,778 3,440,647	1,200,000	12,947,315	23,484,341 3,440,647
Balance at December 31, 2012	\$ 5,221,248	<u>\$ 7,556,425</u>	\$ 1,200,000	<u>\$ 12,947,315</u>	\$ 26,924,988
AMORTIZATION					
Balance at December 31, 2010 Amortization for the year	2,046,372 130,536	133,000	720,000	- 380,000	2,766,372 763,536
Balance at December 31, 2011 Amortization for the year	\$ 2,176,908 130,536	\$ 133,000 454,300	\$ 840,000 120,000	\$ 380,000 984,000	\$ 3,529,908 1,688,836
Balance at December 31, 2012	\$ 2,307,444	\$ 587,300	\$ 960,000	\$ 1,364,000	\$ 5,218,744
CARRYING VALUE:					
December 31, 2012	\$ 2,913,804	\$ 6,969,125	\$ 240,000	<u>\$ 11,583,315</u>	\$ 21,706,244
December 31, 2011	\$ 3,044,340	\$ 3,982,778	\$ 360,000	\$ 12,567,315	\$ 19,954,433

In 2010 the Company began the recognition of costs required to fully utilize its Communications License and enter the voice market as an intangible asset. The recognition of these costs concluded in 2012. This treatment follows the guidelines set forth in IAS 38.

Intangible assets acquired as a part of the acquisition of SRG included Spectrum and Communications Licenses, collectively the "Acquired Licenses". The Spectrum license was granted on November 23, 2009 and allows SRG to use the Assigned Radio Spectrum in The Commonwealth of The Bahamas. The Communication License was granted on November 23, 2009 and allows the licensee within, into, from and through The Bahamas a right to provide Carriage Services and to establish, maintain and operate one or more networks. The value of the spectrum was calculated to be \$6.9 million and the communication license \$6.0 million. Both licenses are being amortized over the remaining term of the licenses. As these licenses are of a similar nature, and have the same term, for reporting and disclosure purposes they are classified together as Acquired Licenses. This treatment follows the guidelines of IAS 38.

#### 9. LONG-TERM DEBT

The Company has a US Dollar senior credit facility with two syndicated banks. The loans are secured by a First Registered Demand Debenture creating a fixed and floating charge over all assets of the Company and its subsidiaries, guarantees and postponement of claims from Maxil, Caribbean, Cable Freeport and SRG and assignment of insurance policies over the assets of the Company and its subsidiaries. The total amount owing of \$38,188,000 (2011: \$51,664,991) under the loans bear interest at (a) LIBOR or Base Rate Advance plus applicable margins ranging from 1.5% to 3.5% for the US Dollar portions and; (b) Nassau Prime rate plus applicable margins ranging from 1.5% to 2.5% for the Bahamian Dollar portion. As at year end the total amount outstanding was denominated in US Dollars. The margins applied are determined based on the Company's leverage ratio.

The loans are repayable in monthly and quarterly principal installments. Based upon the outstanding principal balance of \$38,188,000 at December 31, 2012, the aggregate maturities are as follows:

Year	
2013	\$ 7,000,000
2014	 31,188,000
	\$ 38,188,000

#### **10. PREFERRED SHARES**

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Preferred shares consist of the following:

	2012	2011
CABLE BAHAMAS PREFERRED SHARES:		
Authorized:		
10,000 shares par value B\$1,000		
25,000,000 shares par value B\$0.01		
Issued: 4,000,000 shares par value B\$0.01		
8% Series Four cumulative redeemable		
preferred shares at B\$10	40,000,000	40,000,000
Issued: 20,000 shares par value B\$0.01		
7% Series Five cumulative redeemable		
preferred shares at B\$1,000	20,000,000	20,000,000
TOTAL	\$ 60,000,000	\$ 60,000,000

The Series Four shares do not carry voting rights and pay dividends semi-annually. Redemption of all shares will begin on August 31, 2015 and will continue on each August 31 thereafter through and including August 31, 2019

The 7% Series Five preferred shares were issued on July 1, 2010. These shares do not carry voting rights and pay dividends semi-annually. The Company has the option to redeem the Series Five preferred shares after the second anniversary of the issue.

Management has estimated that the fair value of the Company's redeemable preferred shares approximates its stated amount of \$60,000,000 since its dividend rate is comparable to current market rates.

#### **11. ORDINARY SHARE CAPITAL**

Ordinary share capital is comprised of the following:

	2012	2011
Authorized: 20,000,000 ordinary shares of B\$1 each	\$ 20,000,000	\$ 20,000,000
Issued and fully paid	\$ 13,593,419	\$ 13,593,419

The number of shares outstanding as at December 31, 2012 was 13,593,419 (2011: 13,593,419) and the weighted average number of shares outstanding as of December 31, 2012 was 13,593,419 (2011: 16,634,022).

In 2011 the Cable Shares Trust, a Special Purpose Entity that held 5,074,805 shares, was terminated and all shares were cancelled.

#### 12. COMMITMENTS AND CONTINGENT LIABILITIES

The Company is involved in legal actions for which management is of the opinion that accrued liabilities are sufficient to meet any obligations that may arise there from. The Company has a facility for Corporate Visas, letters of credit and letters of guarantee in the amount of \$220,000 (2011: \$1,100,000).

#### 13. LICENSES AND AGREEMENTS

#### Communications License

In 1994 the Government of The Bahamas issued to the Company a license and a franchise for a period of 15 years to establish, maintain and operate a cable television system throughout the Bahamas, exclusive of Freeport, Grand Bahama. This license expired on October 13<sup>th</sup> 2009 and a new individual operating license and an individual spectrum license was issued to the Company and its subsidiaries, through to the year 2024. On February 3, 2011 URCA confirmed that the Company had met all of its Significant Market Power (SMP) obligations and was therefore now able to move into other markets. As a result, this license allows the Company to provide any network or carriage services in accordance with the conditions of the license.

SRG holds both a Spectrum and Communications license that enables it to provide network or carriage services in accordance with the conditions of the license. The Spectrum license permits SRG to use the Assigned Radio Spectrum in the Territory, or where no Territory is specified throughout the Commonwealth of The Bahamas. Both licenses are valid through to the year 2024.

#### Grand Bahama Port Authority License

Cable Freeport is licensed by the Grand Bahama Port Authority to exclusively conduct its cable television business in the Freeport area through the year 2054.

SRG is also licensed by the Grand Bahama Port Authority to provide telecommunication service in the Freeport area.

#### Federal Communications Commission license

Caribbean was granted a cable landing license by the Federal Communications Commission to land and operate two private fiber optic submarine cable systems, the Bahamas Internet Cable System, extending between The Bahamas and the United States.

Trinity Communication Ltd., a wholly-owned subsidiary of Caribbean, and SRG hold Section 214 Common Carrier licenses from the Federal Communications Commission. These licenses allow for the resale of telecommunication services within the United States.

#### Utility agreements

Under the terms of agreements with the Bahamas Electricity Corporation and Grand Bahama Power Company Ltd., the Company rents poles and other support structures.

#### 14. OPERATING EXPENSES

Operating expenses consist of the following:

	2012	2011
Programming	\$ 15,272,697	\$ 12,568,914
Administrative	13,177,640	11,855,195
Technical	10,913,550	9,398,636
Government and regulatory fees	10,295,937	7,799,243
Network services	9,136,469	9,332,676
Marketing	4,560,226	4,696,347
Acquisition related costs	1,467,802	
	\$ 64,824,321	\$ 55,651,011

#### **15. EMPLOYEE COMPENSATION**

Included in intangible assets, property, plant and equipment and operating expenses is employee compensation totaling \$1,611,818, \$1,237,408 and \$15,497,099 respectively (2011: \$1,856,179, \$2,582,330 and \$12,810,648 respectively).

The Company participates in an externally managed pension plans. Under the terms of the defined contribution plans, the Company matches employee contributions up to a maximum of 5% of salary for its staff and 12.5% for executive management. During 2012, the Company's contributions amounted to \$630,816 (2011: \$615,320).

#### **16. RELATED PARTY BALANCES AND TRANSACTIONS**

Compensation of directors and key executive personnel:

	2012	2011
Short-term benefits	\$ 1,719,869	\$ 1,379,486
Post employment benefits	 84,009	 66,495
	\$ 1,803,878	\$ 1,445,981

Total remuneration of directors and key executive personnel is determined by the compensation committee of the board of directors having regard to qualifications, performance and market trends. These balances are included in the operating expenses in the consolidated statement of comprehensive income.

Other related party balances and transactions:

	2012	2011
Revenue	\$ 195,421	\$ 114,967
Accounts receivable, net	\$ 141,677	\$ 6,953
Property, plant and equipment	\$ 115,031	\$ 306,529
Accounts payable and accrued liabilities	\$ 701,830	\$ 100,978
Operating expenses	\$ 1,513,011	\$ 507,389

#### 17. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

The fair value is the amount for which an asset can be exchanged, or liability settled, between knowledgeable, willing parties in an arm's length transaction. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or need to liquidate, or curtail materially the scale of its operations or undertake a transaction on adverse terms.

In the opinion of management, with the exception of its investment, which is carried at cost, the estimated fair value of financial assets and financial liabilities, (which are the Company's cash, accounts receivable, inventory, prepaid expenses, intangible assets, current and non-current liabilities) at the consolidated statement of financial position date were not materially different from their carrying values either due to:

- *a.* their immediate or short-term maturity;
- **b.** interest rates that approximate current market rates or
- *c*. carrying amounts that approximate or equal market value.

#### **18. SEGMENT INFORMATION**

The details of the various service segments are as follows:

2012		• • •		Cable									<u>C</u>	Consolidated
		Cable_		Freeport	(	<u>Caribbean</u>		Maxil		<u>SRG</u>	EI	iminations		<u>Totals</u>
Revenue from external customers	\$	72,333,891	\$	14,363,675	\$	13,601,826	\$	923,055	\$	10,798,022	\$	-	\$	112,020,469
Intersegments revenues	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Interest expense	\$	1,638,995	\$	-	\$	-	\$	-	\$	-	\$	-	\$	1,638,995
Depreciation and amortization	\$	14,537,283	\$	2,290,536	\$	2,125,000	\$	10,600	\$	432,930	\$	-	\$	19,396,349
Reportable segment profit	\$	1,473,309	\$	5,713,118	\$	7,934,031	\$	740,493	\$	5,699,853	\$	-	\$	21,560,804
Reportable segment assets	\$	89,796,617	\$	50,717,505	\$	72,744,448	\$	1,302,605	\$	7,336,946	\$	-	\$	221,898,121
Expenditures	\$	50,084,304	\$	6,360,021	\$	3,542,795	\$	171,962	\$	4,665,239	\$	-	\$	64,824,321
Reportable segment liabilities	\$	122,687,020	\$	2,207,115	\$	546,818	\$	207,077	\$	2,083,821	\$	-	\$	127,731,851
2011				Cable									C	onsolidated
2011		<u>Cable</u>		Cable Freeport	<u>(</u>	<u>Caribbean</u>		<u>Maxil</u>		<u>SRG</u>	<u>Eli</u>	minations	<u>C</u>	onsolidated Totals
<b>2011</b> Revenue from external customers	\$		\$		\$	<u>Caribbean</u> 13,308,391	\$	<u>Maxil</u> 827,526	\$	<u>SRG</u> 7,673,670	<u>Eli</u>	minations -	<u>C</u> \$	
	\$	66,513,751	\$ \$	Freeport	-	13,308,391	\$ \$		\$ \$				\$	Totals
Revenue from external customers		66,513,751 224,256	Ŧ	<u>Freeport</u> 11,527,328	\$	13,308,391	\$			7,673,670	\$		\$ \$	Totals
Revenue from external customers Intersegments revenues	\$	66,513,751 224,256 1,759,952	\$	<u>Freeport</u> 11,527,328	\$ \$	13,308,391	\$ \$	827,526	\$	7,673,670	\$ \$ \$	- (224,256)	\$ \$	<u>Totals</u> 99,850,666 -
Revenue from external customers Intersegments revenues Interest expense/(Income)	\$ \$	66,513,751 224,256 1,759,952 11,940,582	\$ \$	Freeport 11,527,328	\$ \$ \$	13,308,391 - (6,402)	\$ \$	827,526 - 945	\$ \$	7,673,670 - 2,062	\$ \$ \$	(224,256) (945)	\$ \$ \$	<u>Totals</u> 99,850,666 - 1,755,612
Revenue from external customers Intersegments revenues Interest expense/(Income) Depreciation and amortization	\$ \$	66,513,751 224,256 1,759,952 11,940,582 7,666,886	\$ \$ \$	<u>Freeport</u> 11,527,328 - 2,189,309	\$ \$ \$	13,308,391 - (6,402) 2,174,000	\$ \$ \$	827,526 - 945 8,470	\$ \$ \$	7,673,670 - 2,062 513,542	\$ \$ \$	(224,256) (945)	\$ \$ \$ \$	<u>Totals</u> 99,850,666 - 1,755,612 16,825,903
Revenue from external customers Intersegments revenues Interest expense/(Income) Depreciation and amortization Reportable segment profit	\$ \$ \$	66,513,751 224,256 1,759,952 11,940,582 7,666,886 98,825,659	\$ \$ \$ \$	Freeport 11,527,328 - 2,189,309 3,462,391	\$ \$ \$ \$	13,308,391 - (6,402) 2,174,000 7,164,399	\$ \$ \$	827,526 945 8,470 527,744	\$ \$ \$ \$	7,673,670 2,062 513,542 2,021,720	\$ \$ \$ \$	- (224,256) (945) - -	\$ \$ \$ \$	<u>Totals</u> 99,850,666 - 1,755,612 16,825,903 20,843,140

#### **19. RISK MANAGEMENT**

There are a number of risks inherent in the telecommunications and cable television industry that the Company manages on an ongoing basis. Among these risks, the more significant are credit, operational, foreign exchange, liquidity, interest rate risk and capital risks.

*Credit risk* - Credit risk arises from the failure of a counterparty to perform according to terms of contracts. From this perspective, the Company's significant exposure to credit risk is primarily concentrated with customer accounts receivable, investments and balances due from related and affiliated parties. Customer deposits are maintained until the services are terminated to offset any outstanding balances due to the Company. In order to limit the amount of credit exposure, accounts in arrears at 45 days and at 60 days are disconnected depending on their credit history. Cash and investments are predominantly in Bahamian dollars and have been placed with high quality financial institutions. Balances due from related and affiliated parties are monitored on an on-going basis and are subject to offset at management's discretion.

*Operational risk* - Operational risk is the potential for loss resulting from inadequate or failed internal processes or systems, human error or external events not related to credit, market or liquidity risks. The Company manages this risk by maintaining a comprehensive system of internal control, including organizational and procedural controls. The systems of internal control include written communication of the Company's policies and procedures governing corporate conduct and risk management; comprehensive business planning; effective segregation of duties; delegation of authority and personal accountability; careful selection and training of personnel and sound accounting policies, which are regularly updated. These controls are designed to provide the Company with reasonable assurance that assets are safeguarded against unauthorized use or disposition, liabilities are recognized, and the Company is in compliance with all regulatory requirements.

**Foreign currency risk** - The Company is exposed to foreign exchange risk arising from the payables denominated in US dollars and the portions of the long-term debt which is denominated in US dollars. However the company receives revenue in US dollars and mitigates this risk by utilizing funds received in US dollars to pay the US dollar invoices. The Company has no significant concentrations of assets and/or liabilities denominated in other currencies. The Company manages these positions by matching assets with liabilities wherever possible.

*Liquidity risk* - Liquidity risk reflects the risk that the Company will not be able to meet an obligation when it becomes due or honor a credit request to a customer and/or related party. The Company maintains a satisfactory portion of its assets in cash and other liquid assets to mitigate this risk. In addition, the Company keeps its trade payables within agreed upon terms with its vendors. On a daily basis, the Company monitors its cash and other liquid assets to ensure that they sufficiently meet the Company's liquidity requirements.

*Interest rate risk* - Interest rate risk is the potential for a negative impact on the consolidated statement of financial position or the consolidated statement of comprehensive income arising from adverse changes in the value of financial instruments as a result of changes in interest rates. The Company manages interest cost using a mixture of fixed-rate and variable-rate debt.

*Capital risk management* - The Board of Directors manages the Company's capital to ensure that it has a strong capital base to support the development of its business. The Board of Directors seeks to maximize the return to shareholders through optimization of the Company's debt and equity balance. The Company's risk management structure promotes making sound business decisions by balancing risk and reward. The Directors promote revenue generating activities that are consistent with the Company's risk appetite, policies and the maximization of shareholder return. The capital structure of the Company consists of preference shares and equity attributable to the common equity holders of the Company, comprising issued capital and retained earnings as disclosed in notes 9 and 10. The Board of Directors reviews the capital structure at least annually. As part of this review, the Board considers the cost of the capital and the risks associated with each class of capital. Based on recommendations of the Board, the Company manages its capital structure through the payment of common and preference dividends, the redemption of preferred shares, ordinary share purchases through normal course issuer bids and the restructuring of the capital base. The Company's strategy is unchanged from 2011.

#### 20. SUBSEQUENT EVENT

On March 29, 2013 the Company paid a dividend of \$0.10 per share to its ordinary shareholders of record as of March 15, 2013. The total dividend paid was \$1,359,347.

In April of 2013, the board approved for the Company to receive a short term loan from a Director in the amount of \$5,000,000. Interest and exchange costs on the loan of \$285,000 is payable along with the principal on June 20, 2013. The loan is unsecured and subordinate to the Senior Secured Credit Facility.

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