



WELCOME TO THE

**2020 CABLE BAHAMAS LIMITED**

**ANNUAL GENERAL MEETING**

# CABLE BAHAMAS LIMITED

# EXECUTIVES



**FRANKLYN BUTLER II**  
President & CEO



**JOHN GOMEZ**  
Chief Operations Officer



**FELICITY JOHNSON**  
General Counsel, Cable  
Bahamas Ltd.



**BEVERLY SAUNDERS**  
Vice President, Human  
Resources



**CHARNETTE THOMPSON**  
Director Enterprise Solutions



**DAMIAN BLACKBURN**  
Chief Aliv Officer



**PATRICE THOMPSON**  
General Manager  
New Providence



**NERIKA I BURROWS**  
Vice President, Finance



**ALLISON LEVARTY**  
Senior Director  
Customer Experience



**JOHNNY INGLE**  
Director, REV



**GRAVETTE BROWN**  
Chief Commercial  
Officer



**BARRY WILLIAMS**  
Chief Money Maestro



**CHRIS ANNESLEY**  
Vice President,  
Engineering and  
Technology



**DAVID BURROWS**  
Vice President, Media



**STEPHEN CURRAN**  
Chief Technical Officer



**DWAYNE DAVIS**  
Chief Information Officer



**aliv**



**cablebahamas**



**cablebahamas**  
Business.Solutions

**REV**  
you & us together

# A Year in Review

Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun

## TRANSFORM

Summit  
Broadband  
Sale  
announced

CBL-HR  
Synergies

Smart  
Analytics  
Implemented

Summit  
Broadband  
Sale Complete

Work from  
Home begins

Electronic  
Payments  
increase  
200%

## DORIAN

\$7M Impact

## COVID19

50% hit to GDP, 25% increase in  
bandwidth demand

## COMMUNITY

High speed  
Internet  
to Public  
Schools

\$250K Donated  
to the National  
Disaster Fund

\$15K annual  
Sponsorship  
Bahamas  
Primary  
School of  
the Year

Launched  
BLC

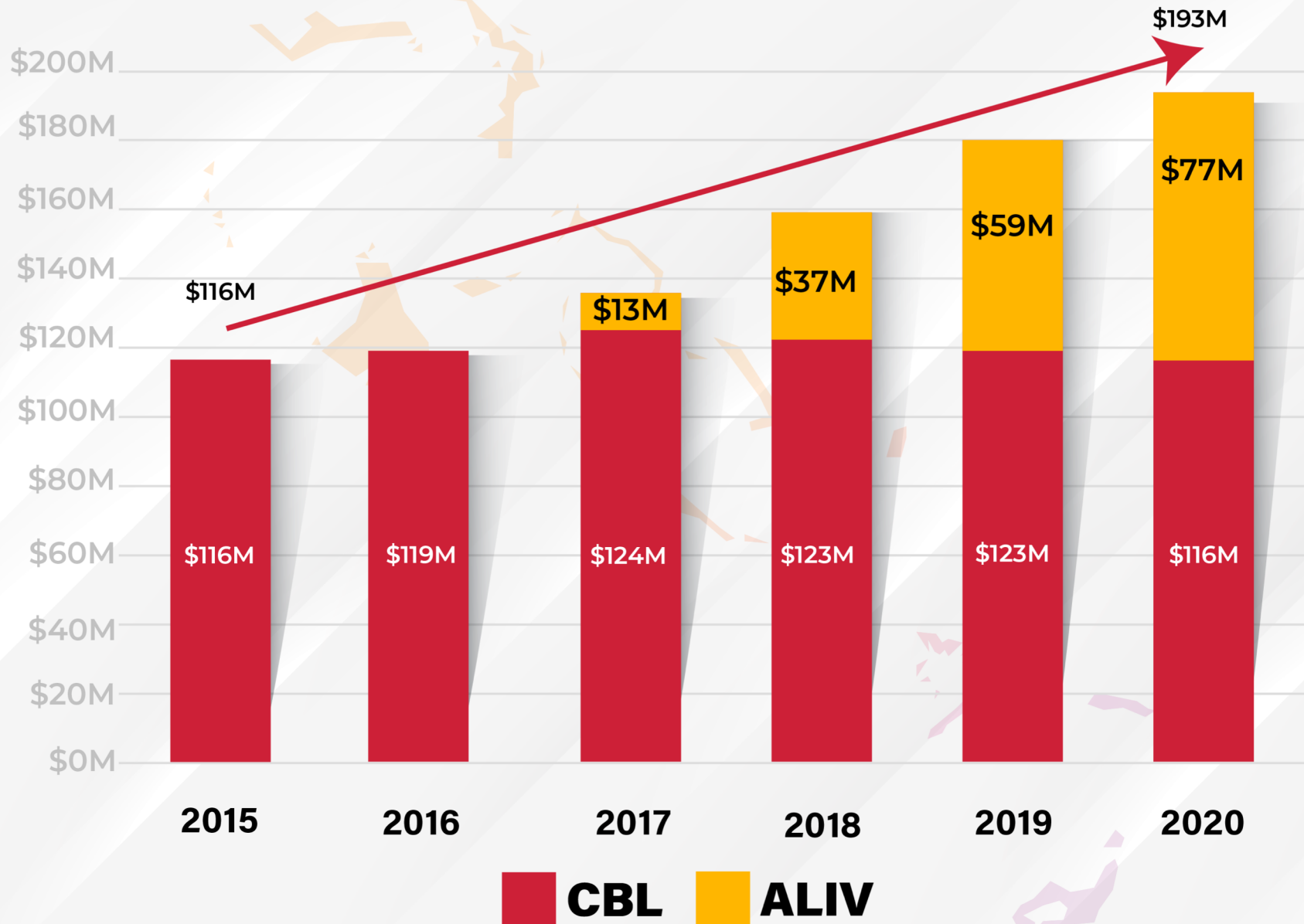
Partnered with  
MoE on 10K+  
Devices



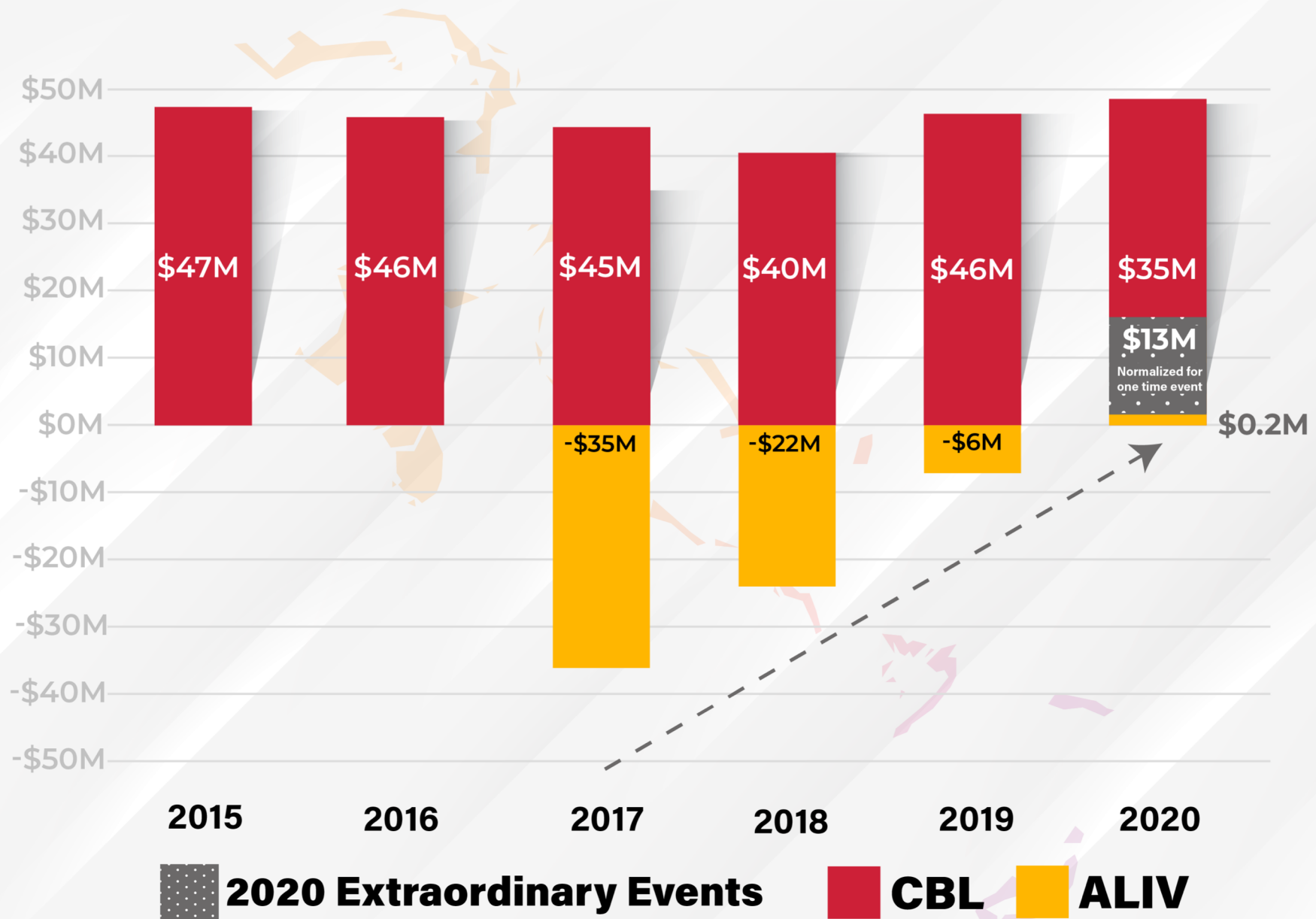




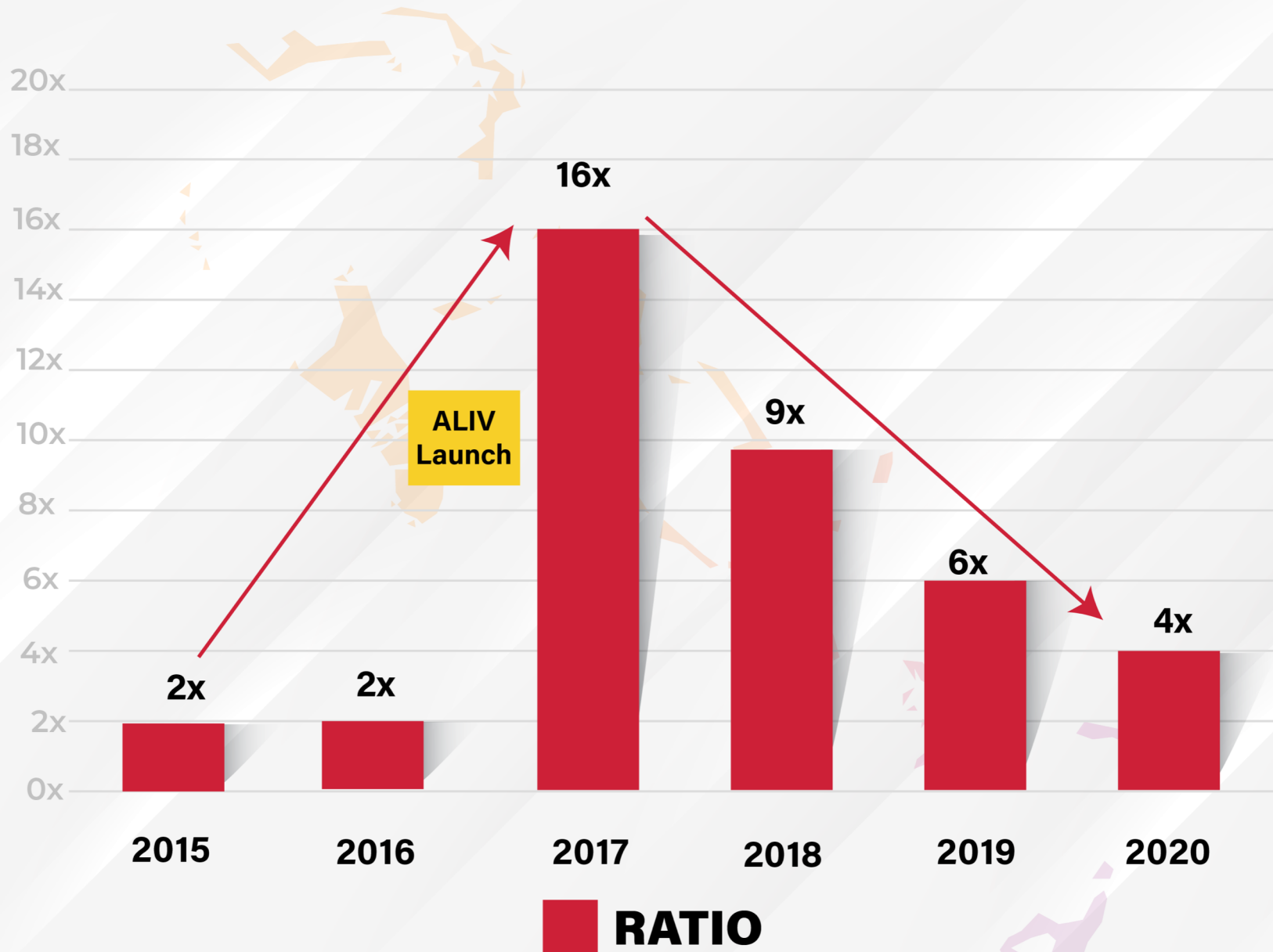
# REVENUES



# EBITDA Evolution Through Growth and Adversity

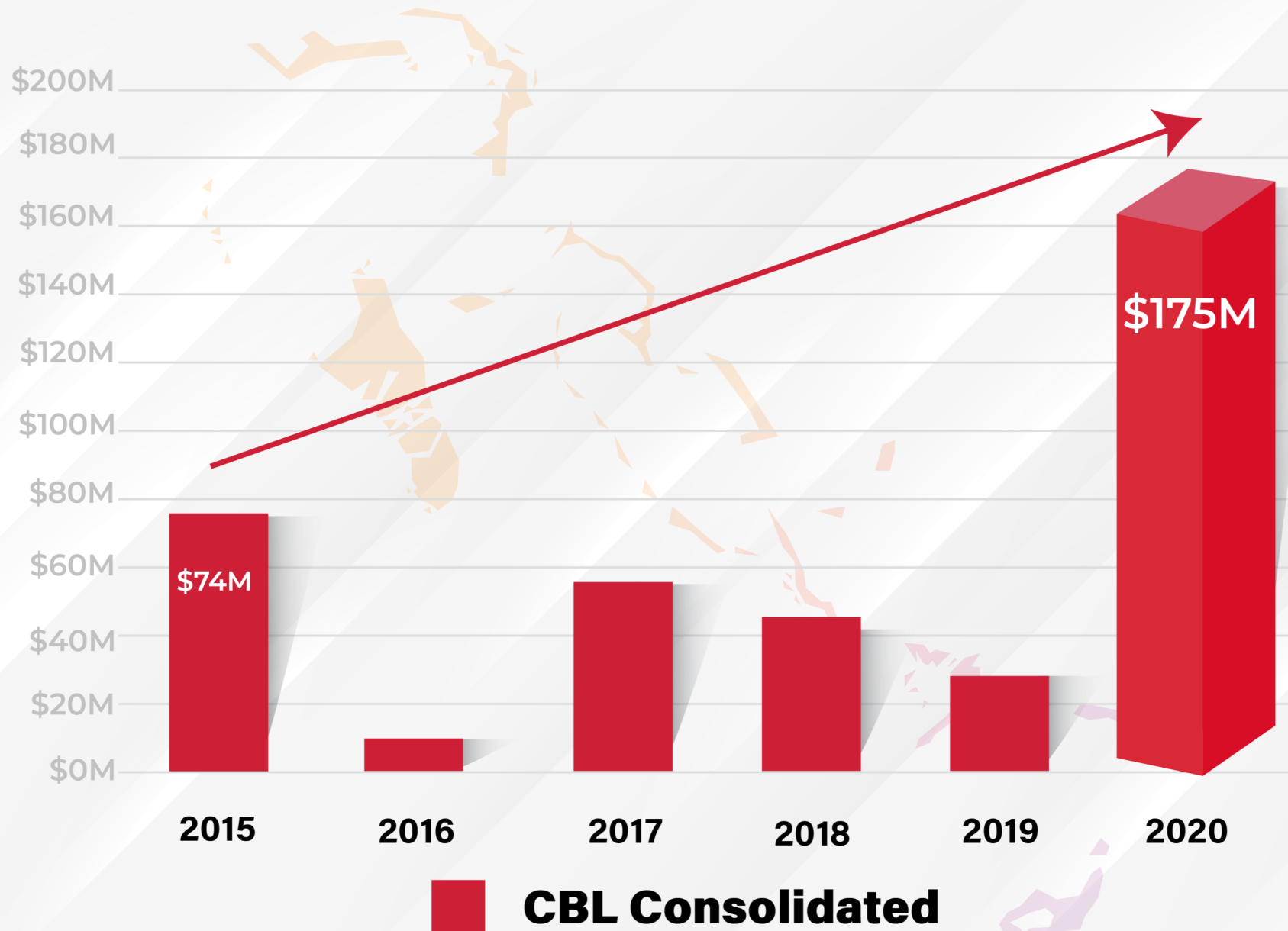


# Debt vs. EBITDA Ratio Improvement

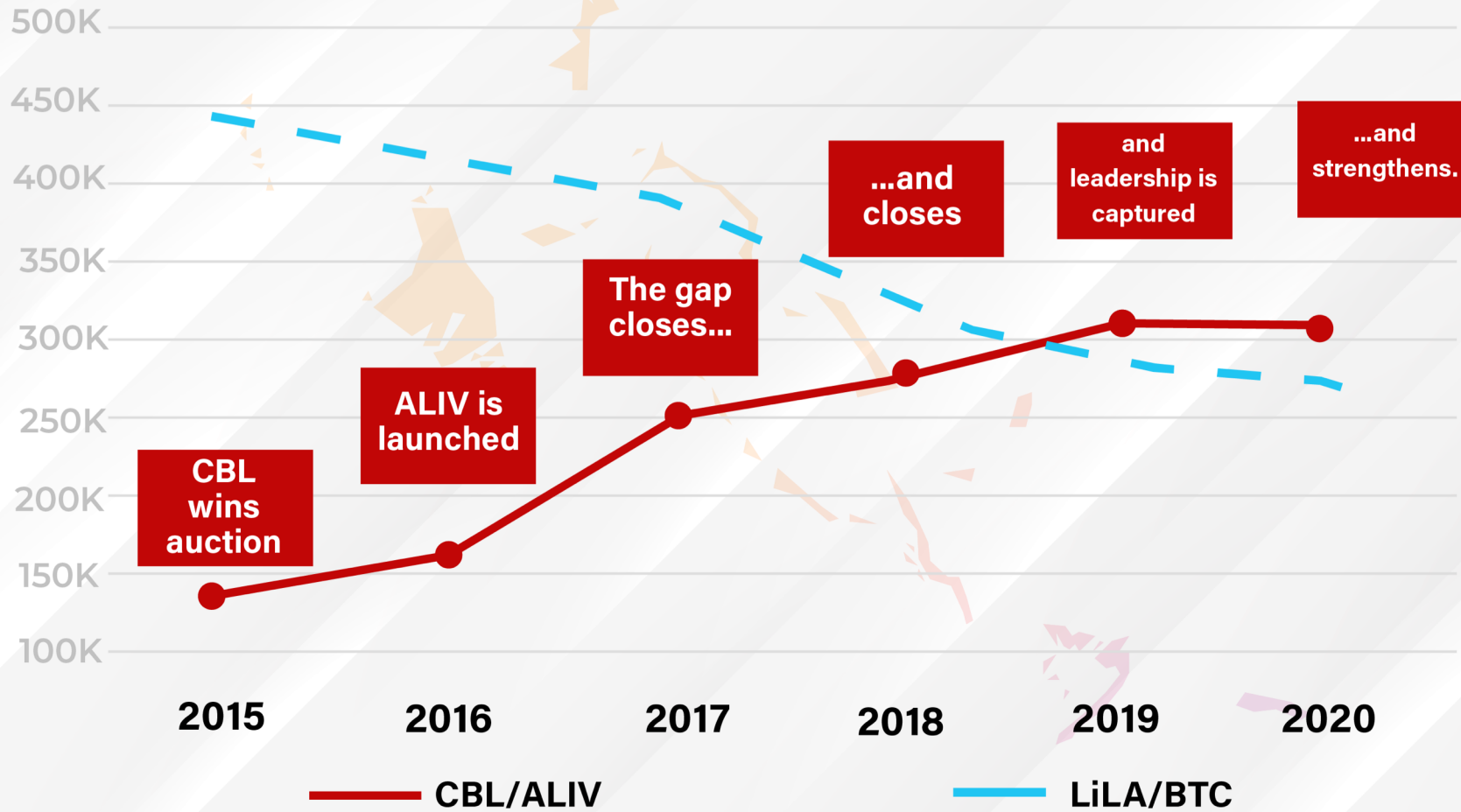




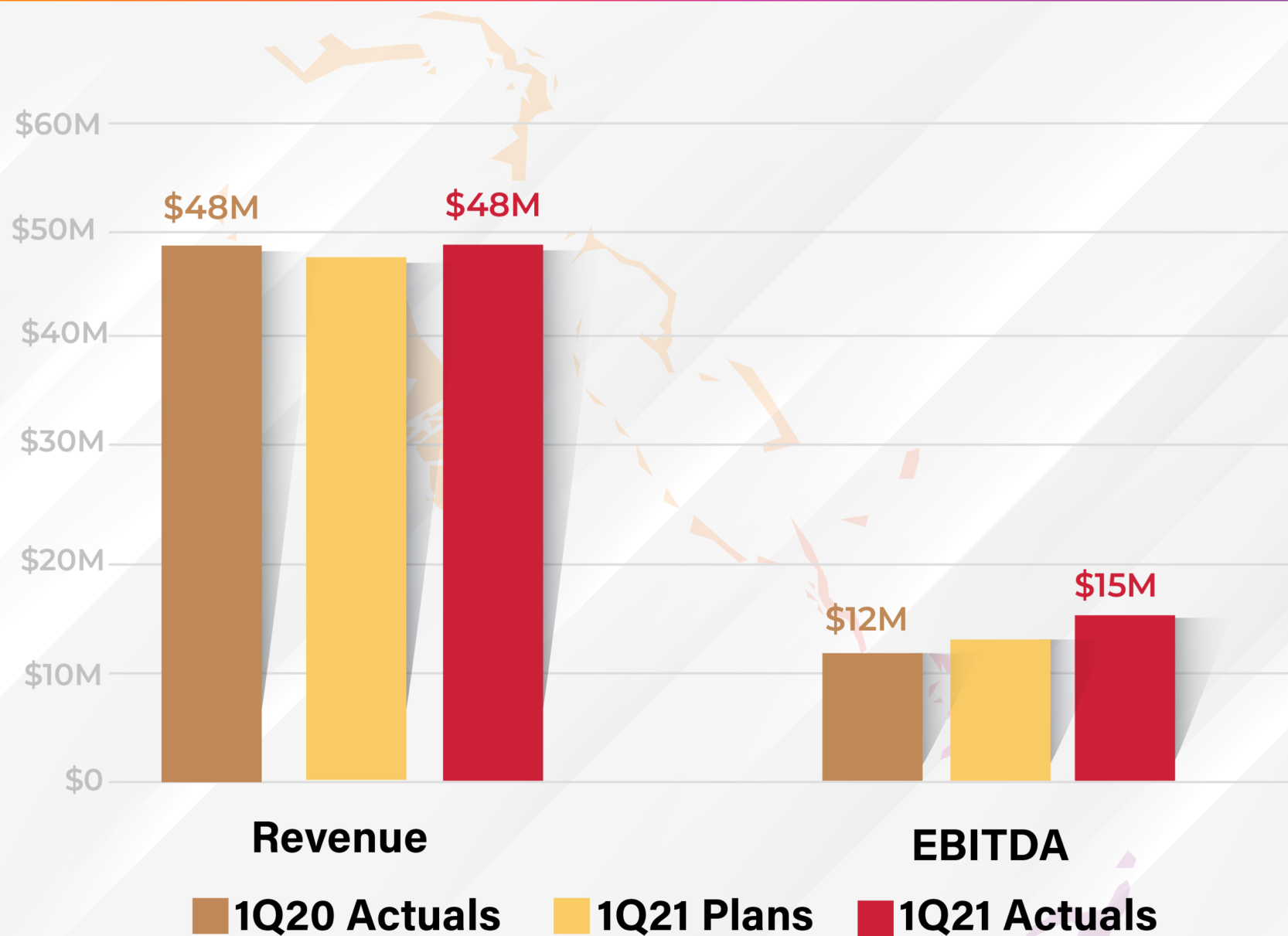
# Significant Improvement in Cash Position



# Battle of Connections: Bahamas CMT Industry



## First Quarter Compared: 1Q20, 1Q21 Plan, 1Q21 Actuals





# FY 2021 AND BEYOND

## Driving the digital transformation of The Bahamas

### FOR OUR CBL TEAM

- More digital enablement & build upon our data analytics expertise
- Improve our team's capabilities: continuous training

### FOR OUR CUSTOMERS

- Focus on Customer Experience: daily NPS, leverage learnings, automate, facilitate self help
- Invest in further network upgrades (FTTH) to maintain broadband leadership

### FOR OUR SHAREHOLDERS

- Explore additional OPEX and cross sell synergies (REV & ALIV)
- Drive shareholder returns and increase company valuation

### FOR OUR COMMUNITY

- Facilitate richer connections to maintain our leadership
- Support government & key stakeholders (ECAB; MOE & Others)



THANK YOU FOR JOINING THE  
**2020 CABLE BAHAMAS LIMITED**  
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